



Clinical Software Systems

LIS Care Newsletter Spring 2015

ANNOUNCEMENT

ASPYRA is pleased to announce a new CyberLAB® client in Jamaica, West Indies.



Biomedical Caledonia Medical Laboratory, LTD.

The Contract was signed, sealed and delivered on 3/13/15.

Caledonia Medical Laboratory Ltd. was founded in 1968 and is a full service, state-of-the-art facility that performs 500,000 tests annually.

At Biomedical, the pursuit of quality is a multi-step, never ending cycle that starts and ends with planning. The model of excellence that permeates their daily existence strengthens their role in helping patients enjoy a healthier tomorrow. Their effort at improving quality involves an internal look but, more important, it incorporates the opinion of their doctors and patients who they serve.¹

Cassie Silletti, Senior Sales & Marketing Manager noted, “Biomedical came to us from a referral. Referrals speak volumes of what our customers and suppliers think of us and our ability to deliver. In this issue, we are announcing a new Referral Program and I hope you can participate.”

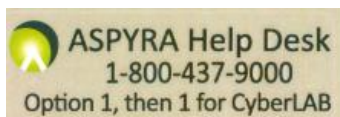
IT'S A GO FOR ICD-10

It looks like the stars could at last be aligned for ICD-10.

After years of angst and multiple delays, comes a government report that indicates the Centers for Medicare & Medicaid have done the necessary testing to move forward. For more details, click here – [Healthcare IT News](#)² Please remember, ASPYRA can offer ICD-10 assistance in the form of Professional Services to help you transition. Contact Lisa Powell at lpowell@aspyra.com.

24/7 SUPPORT CALLS

Help Desk stickers are being sent to everyone. As a reminder, please call the 800 number and not cell phones or direct extensions because your call may go unanswered.



SAY GOODBYE!

Microsoft® has made the decision that as of July 14, 2015, they will **no longer support their Windows Server 2003 product**. Don't be alarmed because ASPYRA has multiple solutions for you to consider – From legacy in-house Client/Server platforms to Cloud Based hosting through our partner Evolve IP and even a SAAS model with the NEW CyberLAB® Essentials offering.

For more information on this quick solution with a low startup front cost please email Cheryl Dalton at cdalton@aspyra.com.

NEW WEBSITE

We've given our website a facelift. What do you think?

The first 5 CyberLAB users that email us with their feedback will receive a \$10 bill as a “thank you” for your support.³

Please email csilletti@aspyra.com.

[Click here: www.aspyra.com](http://www.aspyra.com)



¹www.biomedicaljm.net.

²Healthcare IT News.

³First 5 are based upon date stamped emails received.

Code: [WIND] WOUND
DESCRIPTION: LEFT LEG
MEDIA: BLOOD AGAR PLATE
MACCONKEY
CHOCOLATE AGAR

800-437-9000
Option 1, then 1 for CyberLAB



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CYBERLAB® REWARDS PROGRAM

ASPYRA is pleased to launch their CyberLAB® Rewards Program.

YOU know how easy it is to use CyberLAB. Now earn great rewards just for referring others to ASPYRA.

When you refer another facility to ASPYRA who purchases CyberLAB, the new facility gets a great, flexible system and you get to choose from a selection of great rewards. See below for more details and earn one of the following per product offering:

CyberLAB Essentials (Accession-Based)

- 2 tickets to any of these parks: Six Flags, Disneyland, DisneyWorld, SeaWorld, Busch Gardens, Water Country USA, OR
- 1 free Web training class for CyberLAB.

CyberLAB Hosted System

- 3 day cruise for 2 (not to exceed \$1,000 in value), OR,
- 4 tickets to any of these parks: Six Flags, Disneyland, DisneyWorld, SeaWorld, Busch Gardens, Water Country USA, OR,
- 2 free Web training classes for CyberLAB.

CyberLAB Standard:

- 7 day cruise for 2 (not to exceed \$1,500 in value), OR,
- 4 tickets to any of these parks: Six Flags, Disneyland, DisneyWorld, SeaWorld, Busch Gardens, Water Country USA, PLUS a \$250 gift card OR,
- 3 free Web training classes for CyberLAB training, OR,
- 1 HL7 interface, uni-directional, OR,
- 1 CyberLAB user license.

You provide the contact information for the facility to ASPYRA and recommend us to them. We will provide the proposal and information on the system. ASPYRA must receive the signed contract from the new customer by September 1, 2015 for you to qualify for prizes. Want to win more? Refer more – there's no limit!

Terms and Conditions

1. Your Reward will be based upon the number of Referrals received by June 21st with Contract signed by September 1st.
2. Referrals will be tallied the last week in September 2015.
3. You must provide name, title, company, email and phone number to csilletti@aspyra.com.
4. Obtain permission for ASPYRA to contact them.
5. Rewards for referrals will be available for selection once ASPYRA has received the initial deposit payment for the project.
6. Maximum stated value for 3-day cruise is \$1,000 and 7-day cruise is \$1,500.
7. If the Reward does not meet your corporate gift giving guidelines, ASPYRA will donate the dollar value to your charity of choice or apply a billing credit in the amount as stated in #6 above.
8. Products provided will have the necessary Annual Support amount added to your current Service Support Agreement.
9. Employees of ASPYRA, its affiliates and resellers are not eligible except as specifically defined.
10. Cruise voucher not to exceed amount shown. Does not include travel to and from departure port.
11. If you have any questions please feel free to email csilletti@aspyra.com.

Page 2/2



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