

### In It To Win It!

Since privatizing in 2010, Aspyra, under new ownership and management has exceeded its Customer and Financial goals and has made great strides in product development while retaining strong customer loyalty and increasing its base.

We continue to invest in our people, product and process, ensuring you receive service that is world class with a robust and scalable product.

Recently, we received information from several customers indicating that there are competitors using unscrupulous tactics and outright lies.

Our policy is to sell our products based on their merits, period. If we have to negatively sell to the industry, what does that say about us?

So, if you get the "doomsday" call from those that don't believe enough in their product to sell you on its merits, ASK them to show you how they are better!

If you do have concerns about Aspyra and/or CyberLAB, please reach out to our CFO/GM, Gary Bennett who can be contacted at [gbennett@aspyra.com](mailto:gbennett@aspyra.com).

### Premier Partnership Program

Aspyra is revising their Premier Partnership program. If you are a current member, an update detailing the program revisions will be sent to you shortly.

### CyberLAB version 7.3

Did you know that v7.3 is ICD-10 compliant and ready for release?

CyberLAB v 7.3 offers other new features in addition to ICD-10. If you have not received the 7.3 New Product Feature Guide, please click on the below URL which will take you to a unique landing page for all of the new features:

<http://www.aspyra.com/summary-of-features>

### Meaningful Use Certification

Aspyra has been in the process of preparing for Meaningful Use Testing and Certification.

Aspyra contracted with the Drummond Group for the testing and they will submit the testing results to the ONC for consideration of certification. After many weeks dedicated to the process, Aspyra tested and passed with no errors in the seven measures listed below:

- 170.314.b.6 - Transmission of Lab Results to Ambulatory Providers
- 170.314.d.1 - Authentication, Access Control, and Authorization
- 170.314.d.5 - Automatic Logoff
- 170.314.d.7 - Encryption of Data at Rest
- 170.314.f.4 - Transmission of Reportable Laboratory Tests and Values/Results
- 170.314.g.1 - Automated Numerator Recording
- 170.314.g.4 - Quality Management System

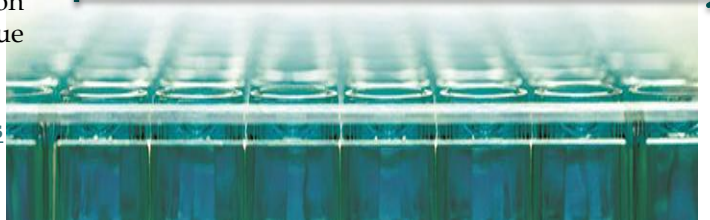
### New IP Address Requirement

Deadline for new IP address is 5/23/14. Please have your IT Department change Aspyra's public IP from 206.214.47.178 to 76.79.190.10 on the VPN Tunnel, no later than 5/23/14. After this date, Aspyra will not be able to connect to your system and provide support.

Current support agreements require each of our customers to maintain a VPN connection, so it is imperative that your IT team make this change no later than 5/23/14.

If you have any questions, please call our LIS Care Support team at 800-437-9000 Press 1, then Press 1 again for Laboratory Support.

Code: [WIND] WOUND  
DESCRIPTION: LEFT LEG  
MEDIA: BLOOD AGAR PLATE  
MACCONKEY  
CHOCOLATE AGAR



### Windows<sup>1</sup> and Server Operating Systems Shelf Life Update

Windows Server 2003 will reach its end of life July 15th, 2015. Facilities should start making plans to update to Server 2008 or Server 2012 (both of which are recommended upgrades supported by CyberLAB). Below is a Shelf Life Table.

Products	Mainstream Support End Date	Extended Support End Date
Windows XP (Service Pack 3)	4/14/2009	4/8/2014
Windows Vista (Service Pack 2)	4/10/2012	4/11/2017
Windows 7 (Service Pack 1)	1/13/2015	1/14/2020
Windows 8 (Windows 8.1)	1/9/2018	1/10/2023
Windows Server 2003 R2 Datacenter Edition (32-Bit x86)	7/13/2010	7/14/2015
Windows Server 2003 R2 Datacenter Edition with Service Pack 2	<sup>2</sup> Review Note	<sup>2</sup> Review Note
Windows Server 2003 R2 Datacenter x64 Edition	7/13/2010	7/14/2015
Windows Server 2003 R2 Datacenter x64 Edition with Service Pack 2	<sup>3</sup> Review Note	<sup>3</sup> Review Note
Windows Server 2003 R2 Enterprise Edition (32-Bit x86)	7/13/2010	7/14/2015
Windows Server 2003 R2 Enterprise x64 Edition	7/13/2010	7/14/2015
Windows Server 2003 R2 Standard Edition (32-bit x86)	7/13/2010	7/14/2015
Windows Server 2003 R2 Standard x64 Edition	7/13/2010	7/14/2015

<sup>1</sup>Windows® is a registered trademark of Microsoft®.  
<sup>2,3</sup> Support ends 24 months after the next service pack releases or at the end of the product's support lifecycle, whichever comes first. Please refer to Microsoft's website for more details.

### GPO Savings Opportunity

Aspyra has teamed up with Amerinet, a leading healthcare GPO that collaborates with acute and non-acute care providers to create and deliver unique healthcare management solutions.

If you are interested in taking advantage of the buying power Amerinet offers its members, please contact Aspyra's Marketing Team at [lis-info@aspyra.com](mailto:lis-info@aspyra.com), and they will put you in touch with the appropriate Amerinet member to discuss the numerous programs offered and savings associated with each.

### Referral Program

If you know of a laboratory that may be seeking a new LIS vendor, that information could translate into a discount applied to this year's SLA or a new Interface project.

Contact Cassie Silletti at [csilletti@aspyra.com](mailto:csilletti@aspyra.com) for all of the details.

### New ICD-10 Date

CMS has just announced that the new date for ICD-10 implementation is now Oct. 1, 2015.

Aspyra would like to encourage you to use this delay to continue staff education efforts, improve clinical documentation processes and perform end to end testing to be sure you are ready when Oct. 2015 rolls around.

Remember, we are here to help and can offer Professional Services for the transition.

Email [lis-info@aspyra.com](mailto:lis-info@aspyra.com) for more information.

➔ **THANK YOU FOR YOUR BUSINESS**